

Volume Pricing: Texts/Assessments/Licensing

The Cambridge Stratford Study Skills Institute:

Listed below are the general pricing calculations on our texts, assessments, and licenses for helping assist with student orientation, retention, and tutor training. Special volume discounts and shipping arrangements available. Contact (800) 466-2232 or via email.

100 Things Every Adult College Student Ought to Know (ISBN 0-935-637-26-5) and 100 Things Every Online Student Ought To Know (ISBN 0-935-637-34-6) and 100 Things Every College Freshman Ought to Know (ISBN 0-935-637-33-8) and 100 Things Every International Student Ought To Know (ISBN 0-935-637-31-1) 100 Things Every College Student With A Disability Ought To Know (ISBN 0-935-637-31-x) (\$14.95 retail)

copies 1-49	\$14.95	
copies 50-99	\$12.01	(shipping/handling=10% of any order up to
copies 100-199	\$11.25	\$2,500 and 8% for orders above \$2500)
copies 200-499	\$10.64	
copies 500-999	\$9.81	
copies 1000+	\$9.06	

The Master Tutor: A Guidebook for More Effective Tutoring and pre/post assessments, *The TESAT* (Tutor Evaluation and Self Assessment Tool)

	Guidebooks	TESATs	Trainer Manual	Transparency Set
Single copies	\$23.95	free (1)	n/a	n/a
copies 1-29	\$23.95	\$2.50	\$64.95	\$85.00
copies 30+	\$16.95	\$1.98*	\$64.95	\$85.00

*TESATs are prepackaged in 100 unit sets for 50 tutors (pre/post) @\$1.98 each

Note: two discounts are available

1. Tutor Trainer's Inservice Kit includes: 30 Guidebooks @\$16.95, 1 Trainers Manual @\$64.95, 1 Transparency Set @\$85, and 60 pre/post TESATs @ \$1.98 each = \$777.25 plus 10% ship/handling.
2. Volume Discounts on 100 Guidebooks @\$16.95 receives FREE Tutor Trainer's Manual, Transparency Set, and 100 TESATs (a value of \$268.75) for \$1695 plus 10% ship/handl. Receive add'l 2% off on pre-paids. (minimum ship/handl: single book \$7 or \$5 if prepaid. 10% thereafter
3. TESAT PDF Annual Site License fee for up to 400-pre/post uses x \$3.00 per use or \$1200.00. For larger quantities of planned use call for volume discounts.

PDF options for Licensing Customized Editions for use per office or campus wide

Listed below are four options for use as an individual office/department or as a means of standardizing the way all tutors are trained and validated throughout your organization. All

Licensing is administered easily, quickly, and systematically via your Password Administrator using a universally accepted user agreement (i.e. SERU) and a custom attachment that is added to each invoice to outline usage guidelines. Once done, you control usage anywhere, anytime, and with anyone until your allocated password usage is used or time is expired.

Volume Pricing for pdf Licensing Options:

#Years	#of Tutor pdf Users/Year	Cost of License
1 Year	200	\$2,395
3 Year	600	\$5,460
5 Year	2,000	\$15,834
10 Year	4,000	\$30,000

NOTE: Volume use of pdf files can be increased per license per year in lots of 100 users only for a total of \$11.95 per password. Call for details on larger volumes/license.

Ten Tips for Academic Success

	Workbooks	Trainer Manual	Transpar. Set	Listen. Tapes
Single copies	\$16.95	n/a	n/a	n/a
copies 1-29	\$16.95	\$64.95	\$85.00	\$40.00
copies 30+	\$14.95	\$64.95	\$85.00	\$40.00

Note: Volume discounts are available

1. Inservice Seminar Leader's Kit includes: 30 Student Workbooks @ \$14.95, 1 Trainers Manual @\$64.95, 1 Transparency/Listening Tape Set @\$125=\$638.45 plus 10% ship/handl.
2. First Adoption Offer on 100 Workbooks @\$14.95 receives FREE Trainer's Manual and Transparency/Listening Tape Set (a value of \$189.95) for \$1495 plus 10% ship/handl. Receive add'l 2% on prepaids. (minimum ship/handl:single book \$7 or \$5 if prepaid. 10% thereafter)

The Cambridge Stratford Study Skills Course 30 hr (9-11th grades) 20 hr (6-8th grades)

	Workbooks(30/20)	Trainer Manual	Transpar. Set	Listen. Tapes
Single copies	\$23.95/\$16.95	n/a	n/a	n/a
copies 1-29	\$23.95/\$16.95	\$64.95	\$120/\$60	\$40.00
copies 30+	\$19.95/\$14.95	\$64.95	\$120/\$60	\$40.00

Pre/post Test Sets

Students	\$3.00	Survey of Student Assessment of Study Behaviors
Parents	\$3.00	Parents Observation of Study Behaviors

Note: Volume discounts are available

1. Study Skills Validation Kit includes: 30 Student Workbooks @ \$19.95/\$14.95, 1 Trainers Manual @\$64.95, 1 Transparency/Listening Tape Set @\$160/\$100 and 60 pre/post assessment Kits @\$2 each(discount)= 30 Hour ed. \$943.45 plus 10% ship/handl.

- 20 Hour ed \$733.45 plus 10% ship/handl.
2. First Adoption Offer on 100 Workbooks @\$19.95/\$14.95 receives FREE Teacher's Manual and Transparency/Listening Tape Set (a value of \$224.95/\$164.95) for \$1795/\$1495 plus 10% ship/handl. Pre/post assessment Kits \$2 each plus 10% ship/handl. Receive add'l 2% on prepaid orders. (minimum ship/handl: single book \$7 or \$5 if prepaid. 10% thereafter up to \$2500. 8% on orders over \$2500)

Note: Additional shipping charges apply internationally. Call (800) 466-2232 or (716) 626-9044 for quote or fax to (716) 626-9076. Large volume orders should call for special quotes. Prepaid orders receive 2% discount on the entire invoice. Volume discounts apply on single edition orders, combinations do not apply. Bookstore volume discounts apply and free aids can be shipped to the instructors.

Returns are limited to student texts only and 10% can be returned for full payment or 15% as a credit on a future adoption.

Request a sample invoice for the items you wish to via e-mail at cambridges@aol.com or order by copying, completing, and faxing this form to (716) 626-9044.

Additional information available on our web site www.cambridgestratford.com

Study Skills Text-middle, high school, and college

Ten Tips for Academic Success

	Workbooks	Trainer Manual	Transpar. Set	Listen. Tapes
Single copies	\$16.95	n/a	n/a	n/a
copies 1-29	\$16.95	\$64.95	\$85.00	\$40.00
copies 30+	\$14.95	\$64.95	\$85.00	\$40.00

Note: Volume discounts are available

1. Inservice Seminar Leader's Kit includes: 30 Student Workbooks @ \$14.95, 1 Trainers Manual @\$64.95, 1 Transparency/Listening Tape Set @\$125=\$638.45 plus 10% ship/handl.
2. First Adoption Offer on 100 Workbooks @\$14.95 receives FREE Trainer's Manual and Transparency/Listening Tape Set (a value of \$189.95) for \$1495 plus 10% ship/handl. Receive add'l 2% on prepaids. (minimum ship/handl: single book \$7 or \$5 if prepaid. 10% thereafter)

The Cambridge Stratford Study Skills Course 30 hr (9-11th grades) 20 hr (6-8th grades)

	Workbooks(30/20)	Trainer Manual	Transpar. Set	Listen. Tapes
Single copies	\$23.95/\$16.95	n/a	n/a	n/a
copies 1-29	\$23.95/\$16.95	\$64.95	\$120/\$60	\$40.00
copies 30+	\$19.95/\$14.95	\$64.95	\$120/\$60	\$40.00

Pre/post Test Sets

Students \$3.00 Survey of Student Assessment of Study Behaviors
Parents \$3.00 Parents Observation of Study Behaviors

Note: Volume discounts are available

1. Study Skills Validation Kit includes: 30 Student Workbooks @ \$19.95/\$14.95, 1 Trainers Manual @\$64.95, 1 Transparency/Listening Tape Set @\$160/\$100 and 60 pre/post assessment Kits @\$2 each(discount)=
30 Hour ed. \$943.45 plus 10% ship/handl.
20 Hour ed \$733.45 plus 10% ship/handl.
2. First Adoption Offer on 100 Workbooks @\$19.95/\$14.95 receives FREE Teacher's Manual and Transparency/Listening Tape Set (a value of \$224.95/\$164.95) for \$1795/\$1495 plus 10% ship/handl. Pre/post assessment Kits \$2 each plus 10% ship/handl. Receive add'l 2% on prepaid orders. (minimum ship/handl:single book \$7 or \$5 if prepaid. 10% thereafter up to \$2500. 8% on orders over \$2500)

Note: Additional shipping charges apply internationally. Call (800) 466-2232 or (716) 626-9044 for quote or fax to (716) 626-9076. Large volume orders should call for special quotes. Prepaid orders receive 2% discount on the entire invoice. Volume discounts apply on single edition orders, combinations do not apply. Bookstore volume discounts apply and free aids can be shipped to the instructors.

Returns are limited to student texts only and 10% can be returned for full payment or 15% as a credit on a future adoption.

Request a sample invoice for the items you wish to via e-mail at cambridges@aol.com